



The **Canada-Africa** Chamber of Business



Chambre commerciale

The Canada-Africa Chamber of Business

accelerating trade, business and investment between Canada and Africa through world-class networking and information sharing opportunities **www.canadaafrica.ca**

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DIAMOND SPONSORS

Ausenടേ

Ausenco

Ausenco is an engineering company providing consulting, project delivery and asset management solutions to the resources, energy and infrastructure sectors. We add value to our clients' projects and deliver results, even in the most challenging environments.

The Company was founded in Brisbane, Australia in 1991, and currently operates across 26 offices in 16 countries, providing services across the full project lifecycle, from 'pit to port'.

Ausenco's services include the categories of program management, technical solutions, engineering, global procurement, construction management, commissioning, studies, EPC/EPCM and control systems. These services are applied across eight primary industry areas, being environment and sustainability, minerals processing, energy, transportation systems, ports and terminals, pipeline systems, operations and maintenance and infrastructure. www.ausenco.com

m to strategic Design

BMDodo Strategic Design

Design plays a pivotal role in our lives. It's the products we buy, the stuff we read, the food we choose to eat, the clothes we put on our backs, the cars we drive... it's our whole world. As Strategic Designers for today's smart organizations, we take our jobs seriously. We understand that our decisions influence stand out messages, successful organizations, the people they serve and the impact they have on our environment. Our mission is to make your organization, and the world, a better place through design. www.bmdodo.com

Cidel is an international financial services group that helps high worth individuals & families, legal & tax professionals

and some of the world's largest financial institutions smartly structure, securely grow and easily manage wealth. With a strategic network of operations in Canada and internationally, Cidel's broad range of investment, trust and structuring capabilities provide clients with solutions that are global, innovative, transparent and compliant. It's that simple. But

Cidel Asset Management Inc.



Ethiopian

የኢትዮጵያ The New Spirit of Africa

A STAR ALLIANCE MEMBER

Ethiopian Airlines

www.cidel.com

naturally, there's a lot more to say.

CIDEL

Ethiopian Airlines (Ethiopian) is the leading and most profitable airline in Africa. In 2014 IATA ranked Ethiopian as the largest Airline in Africa in revenue and profit. Over the past seven decades, Ethiopian has been a pioneer of African aviation as an aircraft technology leader. It all started with a military surplus C-47, leading the way with the first Jet service in the continent in the early 60's to the first B-767 in the mid 80's, to the first African B-787 Dreamliner in 2012 and the first African Airbus A-350 in 2016.

Ethiopian joined Star Alliance, the world's largest Airline network, in December 2011. Ethiopian is currently implementing a 15-year strategic plan called Vision 2025 that will see it become the leading airline group in Africa with seven strategic business units. Ethiopian is a multi-award winning airline, including SKYTRAX and Passenger Choice Awards in 2015, and has been registering an average growth of 25% per annum for the past ten years. Ethiopian flies to 48 cities in Africa and 5 in the Americas including Toronto, New York, Washington, Los Angeles and Sao Paolo. www.ethiopianairlines.com

Goodmans LLP

Goodmans LLP is internationally recognized as one of Canada's pre-eminent business law firms with market-leading expertise in M&A, corporate and transaction finance, private equity, real estate, tax, restructuring, litigation and other business-related specialities. Goodmans advises domestic and international players active in the mining, oil and gas, forestry and other natural resource sectors, including companies at all stages of development, from junior exploration companies to some of the world's largest senior producers. With a strategic entrepreneurial history and deal-making mindset, Goodmans lawyers deliver intelligent solutions, responsiveness, energy, talent and determination to get the deal done. It's more than just legal services; it's strategic business advice.

Gowling WLG

Gowling WLG is a Global 100 legal practice, with over 1,400 legal professionals and a range of dedicated business support teams across 18 cities in the UK, Canada, Europe, Asia and the Middle East. Our natural resources expertise benefits clients in numerous industries, particularly oil and gas, mining and water. www.gowlingwlg.com



Barristers & Solicitors / goodmans.ca



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Hatch

Our organization is passionately committed to the pursuit of a better world through positive change. We embrace your visions as our own and partner with you to develop better ideas that are smarter, more efficient, and innovative. Our global network of 9,000 professionals work on the world's toughest challenges. Our corporate roots extend back more than a hundred years, and our experience spans over 150 countries around the world in the metals, energy, infrastructure, digital, and investments market sectors.

We are employee-owned and independent—free to bring our best thinking to your business. Our exceptional, diverse teams combine vast engineering and business knowledge, working in partnership with our clients to develop market strategies, manage and optimize production, develop new game-changing technologies, and design and deliver complex capital projects.

We work closely with the communities in which we serve to ensure that our solutions optimize environmental protection, economic prosperity, social justice, and cultural vibrancy. We want their businesses, ecosystems, and communities to thrive, both now and into the future.

We are "entrepreneurs with a technical soul." www.hatch.com



MineAfrica Inc.

MineAfrica is a business development, marketing and educational company providing the premier platform for mining companies, service providers and governments to promote themselves to a senior level, Africa focussed financial and natural resources audience. Our programs include our 11th Investing in African Mining in London, UK on November 27, 2017 and our 16th Investing in African Mining in conjunction with The Canada-Africa Chamber of Business 19th Annual African Mining Breakfast in Toronto on March 6, 2018 during PDAC. We also offer educational courses and training programs under our MASTERMINING brand including our 3-day "Understanding the Mining Industry: From A to Z" and International Travel Security. In 2010 we launched On the Ground Group to produce our non-African mining investment seminars including our 6th annual mineLatinAmerica seminar in Toronto on November 23, 2017. www.mineafrica.com

Prospectors and Developers Association of Canada (PDAC)

PDAC represents the interests of the Canadian mineral exploration and development industry. Today, 85 years after its founding, the association is a national organization with more than 8,000 individual members (including geoscientists, consultants, mining executives, students, and those involved in the drilling, financial, investment, legal and other support fields) and more than 1,200 corporate members (including senior, mid-size and junior mining companies and organizations providing services to the mineral industry). The work of the association is guided by its mission to promote a responsible, vibrant and sustainable Canadian mineral exploration and development sector. The PDAC encourages leading practices in technical, environmental, safety and social performance in Canada and internationally. PDAC is also known worldwide for its annual PDAC Convention, regarded as the premier event for mineral industry professionals. The PDAC convention has attracted over 25,000 people from 125 countries in recent years and will next be held March 6-9, 2016, in Toronto.

www.pdac.ca



South African Airways

South African Airways, a Star Alliance member, features daily nonstop service from New York JFK and direct service from Washington Dulles. Code share agreements with Star Alliance partners United Airlines and Air Canada expand the number of cities in the U.S. and Canada from which to reach the African continent. Every seat on board offers an individual on-demand entertainment system, plush pillow, warm blanket and amenity kit. In Business Class, enjoy 180 degree fully flat-bed seats. Together, SAA and our regional partners, SA Express, Mango and Airlink, offer service to over 55 destinations throughout Africa.

www.irySuu.oom



Sussex Strategy Group

Sussex Strategy Group is a multidisciplinary team of over 25 trusted advisors, sector experts, former government officials and political staff and journalists. Our expertise is to assist clients interact with governments, and in engaging the public.

We excel at assisting businesses by mitigating risk and optimizing opportunities –regarding government activity, project origination, permitting and approvals, inbound investment and trade facilitation.

We have one of the largest –and the most effective –independent government relations and strategic communications firms in the country and have considerable experience, focus and success with all three levels of government across Canada. The Sussex team has extensive capabilities in a wide variety of sectors, including natural resources, energy and the environment, infrastructure, land use development, financial services, defence, municipal affairs, health care, corporate and crisis communications, and media relations.

We have the depth and experience to help your business.

www.sussex-strategy.com

PLATINUM SPONSORS



!XAM Diamonds & Fine Jewellery

!Xam Diamonds (the "!X" is pronounced with a click), fine jewellery and custom design, was founded in October 2011 by brothers Jeffrey and Terry Brenner. Their focus was clear: to introduce a higher level of transparency, service and quality to the diamond and jewellery market in the Toronto area.

Xam was the brainchild of diamantaire, Jeffrey Brenner, who has 25 years in the business. His career includes operating polishing factories; establishing a diamond trading house; and purchasing and managing a junior diamond mining venture that was sold into TSX-listed Rockwell Diamonds.

!Xam is a certified member of the Responsible Jewellery Council and the Canadian Jewellers Association. The showroom is located at 366 Bay Street, Suite 800, Toronto and Longo's Plaza, 9302 Bathurst Street, Vaughan. Please call 416-366-1200 to book an appointment with one of the expert !Xam designers. www.xamdiamonds.com



KUSAMOTU & KUSAMOTU

Kusamotu & Kusamotu was pioneered by our Consultant and Principal Partner, Prince Olayiwola Kusamotu, Esq., a graduate of the prestigious London School of Economics (LSE), Barrister at the Inner Temple, London and a pioneer product of the Nigerian Law School, Lagos. What began as 0. Kusamotu & Co. more than four decades ago metamorphosed into Kusamotu & Kusamotu in 2001.

Kusamotu & Kusamotu's practice spans diverse areas of law and provides specialized consultancy services to firms and corporations, in the following areas: international trade, oil and gas, mining, corporate commercial law, insolvency, restructuring, mergers and acquisitions, debt recovery, litigation, intellectual property, probate and private equity. **www.kusamotu.com**

PARTNERS



The African Union Commission

The African Union Commission is the Secretariat of the African Union (55 Member States including Morocco) entrusted with executive functions. It is composed of 10 Officials: A Chairperson, a Deputy Chairperson; eight (8) Commissioners and Staff members. The Structure represents the Union and protects its interest under the auspices of the Assembly of Heads of State and Government as well as the Executive Committee. The AU Commission is made up of Portfolios namely: Peace and Security; Political Affairs; Trade and Industry; Infrastructure and Energy; Social Affairs; Rural Economy and Agriculture; Human Resources, Science and Technology; and Economic Affairs. The mission of the Commission is to become "An efficient and value-adding institution driving the African integration and development process in close collaboration with African Union Member States, the Regional Economic Communities (RECs) and African Citizens. www.au.int



SGS

Rotman School of Management Rotman

Export Development Canada

EDC is Canada's export credit agency, offering innovative commercial solutions to help Canadian exporters and investors expand their international business. EDC's knowledge and partnerships are used by more than 8,400 Canadian companies and their global customers in up to 200 markets worldwide each year. EDC is financially self-sustaining and is a recognized leader in financial reporting, economic analysis.

Rotman School of Management

The Rotman School of Management is located in the heart of Canada's commercial and cultural capital and is part of the University of Toronto, one of the world's top 20 research universities. The Rotman School fosters a new way to think that enables our graduates to tackle today's global business and societal challenges. For more information, visit **www.rotman.utoronto.ca**

SGS

Does your investment or project require an integrated approach? Let SGS partner with you and find the best solution to meet your needs. SGS provides analytical and testing services for a wide range of commodities including, MMI, resource calculation and other exploration support services, metallurgical testing such as flowsheet development and pilot plant testing, plant design and engineering services, risk mitigation for pre-feasibility and/or feasibility studies, as well as audits and certification of plants and mine sites. When you are on track for success in Africa, we have the integrated services to help you get ahead. Our technical expertise and value-added benefits give you the competitive advantage. www.sgs.com/mining

The Canadian Trade Commissioner Service (TCS)

The Canadian Trade Commissioner Service (TCS) helps companies navigate the complexities of international markets and make better business decisions. The TCS is on the ground in more than 160 cities worldwide, gaining market intelligence, uncovering opportunities for Canadian companies and helping reduce business costs and risks. The TCS is a free service of the Government of Canada, helping companies prepare for international markets, assess market potential, find qualified contacts and resolve business problems.

The TCS network of international contacts is unbeatable. As part of Foreign Affairs, Trade and Development Canada (DFATD) and of Canada's network of embassies, the TCS has access to local governments and key business leaders and decision makers. It can help increase the credibility of Canadian companies in foreign markets, helping them gain access to local contacts not readily available to outside businesses. Learn more at **www.tradecommissioner.gc.ca**

Toronto Stock Exchange and TSX Venture Exchange

Toronto Stock Exchange and TSX Venture Exchange are dynamic marketplaces to access the capital and liquidity that drives the growth of the global mining industry. Toronto Stock Exchange and TSX Venture Exchange list more mining companies than any other market in the world. As a result, the exchanges have the most diversified roster of public mining companies by commodity and stage of development. These companies benefit by having greater access to capital, visibility and analyst coverage.





COUNTRY SPONSORS



The Canada Ghana Chamber of Commerce

The Canada Ghana Chamber of Commerce has as its mission to promote, protect, encourage and develop the business interests of its members and, of particular importance, facilitate growth in bilateral trade and investment between Ghana and Canada.

To this end, the Chamber adds enormous benefit to the businesses of its members through increased visibility, advocacy, networking, knowledge and information sharing, and business development. Our pledge is to work tirelessly to create opportunities that add real value to our membership through publications and events.

The Chamber currently has close to 100 members across various sectors of the Ghanaian economy such as aviation, information technology, insurance, education, automobile and transportation, real estate and construction, shipping and logistics, mining, energy and power, food and beverages, manufacturing, etc.

The Chamber is your One-Stop Shop for doing business in Ghana.

http://www.canada-gh.org/



The High Commission of the Republic of Namibia

The High Commission of the Republic of Namibia represents the President, the Government and the people of Namibia. It is responsibilities are to maintain, promote and further strengthen the relations that exist between Namibia and the countries of its accreditation. The High Commission continues to market Namibia as the most excellent destination for tourists - with abundant wild life and awesome scenery - and an ideal country for trade and investment. Namibia has an abundance of natural resources, among them, a wide range of mineral deposits. Namibia has rich fishing grounds, with both demersal and pelagic species. Namibia's agricultural sector is also imperative to the country's economy with a thriving red meat industry and the cultivation of crops such as maize, wheat, pearl millet, groundnuts, beans and cotton.

www.namibianembassyusa.org



Embassy of The Republic of Togo in Canada

Togo, while one of the smallest countries in Africa, enjoys one of the highest standards of living on the continent owing to its valuable phosphate deposits and a well-developed export sector based on agricultural products such as coffee, cocoa bean, and peanuts (groundnuts), which together generate roughly 30% of export earnings. Togo serves as a regional commercial and trade center. Mining generated about 34% of GDP in 2012 and employed 12% of the population in 2010. Togo has the fourth largest phosphate deposits in the world. There are also reserves of limestone, marble and salt.

www.ambassade-togo.ca

GOLD SPONSORS



Eco Atlantic Oil & Gas Ltd.

Eco Atlantic is a TSX-V and AIM listed Oil & Gas exploration and production Company with interests in Guyana and Namibia where significant oil discoveries have been made.

The Group aims to deliver material value for its stakeholders through oil exploration, appraisal and development activities in stable emerging markets, in partnership with major oil companies, including Tullow Oil, Total SA and AziNam.

In Guyana, Eco Guyana holds a 40% working interest alongside Tullow Oil (60%) in the 1,800 km2 Orinduik Block in the shallow water of the prospective Suriname Guyana basin. Total, the fourth largest oil producer globally, has an option to acquire 25% of the block from Eco Atlantic for US\$12.5m which would fund Eco Atlantic's commitment for the drilling of two wells.

The Orinduik Block is adjacent and updip to the deep-water Liza Field, recently discovered by ExxonMobil and Hess, which is estimated to contain as much as 2.5 billion barrels of oil equivalent, making it one of a handful of billion-barrel discoveries in the last half-decade.

In Namibia, the Company holds interests in four offshore petroleum licences totaling approximately 25,000 km2 with over 2.3 billion barrels of prospective P50 resources in the Wallis and Lüderitz Basins. These four licences, Cooper, Guy, Sharon and Tamar are being developed alongside partners, which include Tullow Oil, AziNam and NAMCOR. Significant 3D and 2D surveys and interpretation have been completed with drilling preparations expected to begin in 2018. www.ecooilandgas.com

Osino Resources Corp.



Osino Resources Corp. is a Canadian private company advancing a significant portfolio of gold exploration projects in Namibia, south west Africa. The Company which has recently announced its intention to go public on the TSXV, holds a portfolio of key licenses in central Namibia, including the Goldkuppe (formerly known as Gold Kop) prospect. The property has historically been explored by the various previous owners, with both RC and DD drilling, geophysical (IP) surveys, rock, soil and stream geochemistry, detailed geological mapping and historical data compilation undertaken on the property. The principals of Osino have had significant success on previous exits in Namibia.

SILVER SPONSORS



DaMina 🛗 Advisors

LANDMARK WEALTH MANAGEMENT

RAYMOND JAMES

Anderson Illustration

David Anderson is an illustrator who is used to creative thinking, flexibility and the pressure of dead- lines, due to a long association with daily newspapers. He has also worked for such clients as General Mills, Thomson Reuters, Compaq Computers and Acrostar Productions. Editorial illustration, be it for magazines, trade publications, power point presentations or newspapers is executed in a light, whimsical yet confident style. More recently he has illustrated and written children's books for publishers in Canada and South Africa.

Winner of several national awards, his newspaper work is syndicated by Cartoonists and Writers Syndicate in New York and has appeared in such publications as The LA Times, The London Observer, The Globe and Mail, National Post, TIME Magazine and many others.

www.dandersonillustration.com

DaMina Advisors

DaMina Advisors is a preeminent independent global frontier markets political risk research, due diligence, geopolitical risk and M&A transactions consulting firm - with a special focus on Africa. DaMina provides bespoke risk analytic services to firms with significant frontier markets investments. DaMina Advisors is legally registered, has a global foot-print and is headquartered in Toronto, with offices in London, New York and Accra. **www.daminadvisors.com**

Gerry Son Kee, Branch Manager /Financial Advisor, Landmark Wealth Management of Raymond James Ltd.

My approach to serving clients is quite clear - your needs always come first. I offer quality advice and ensure the highest levels of integrity, service and professionalism. It's all about helping you succeed in building and preserving your wealth.

We are part of the Raymond James network of approximately 7,300 Financial Advisors in over 3,000 locations throughout the US, Canada and overseas(126 branches in Canada). Raymond James serves more than 3 million client accounts and the firm has been entrusted with US\$ 664 billion in client assets under administration(C\$41 billion in Canada). Our investment professionals are backed by internationally acclaimed research analysts in both Canada and the U.S. covering over 1,300 companies.

Raymond James Ltd., Member-Canadian Investor Protection Fund. (Stats as of June 30 ,2017) Tel:(905) 8915222 x 250 www.raymondjames.ca/gerrysonkee



The Cape Discovered

The Cape Discovered (TCD Destination Management Company (Pty) Ltd) is a boutique South African destination management company and tour operator. We specialize in creating intimate, customized and authentic experiences for small groups and families and providing highly personalized client service. Our focus is on discerning international visitors to South Africa and facilitating luxury safaris within Southern Africa. Our qualified guides are knowledgeable and experienced and appropriate insurance is carried. We are CATHSSETA CERTIFIED and a member of the Cape Tourist Guide Association. For more information: **www.thecapediscovered.co.za**.

We tailor your itinerary, make all arrangements, add value. You relax, enjoy, make memories.

EXHIBITORS/PRIZE SPONSORS



Abantuart

High end quality shona sculptures imported directly from Africa, Treasures for your home Interior Decoration. We deal with a number of talented sculptors that are renowned worldwide. We also supply and manage silent auctions for clients.

www.abantuart.com

baobab

The Baobab Guild - Leveraging Business for Good It's all about the people. To connect the artisans from Africa to my customers, who change and impact the lives of the artisans and their communities with every piece they buy.

The Baobab Guild is a bridge across cultures. It is a way to introduce the tactile, colourful tradition-based creations of African artisans to a global marketplace. It is a means for my North American customers to collect artistic yet functional pieces from Africa while knowing that each purchase encourages entrepreneurship and supports a sustainable path for the craftsmen.

I travel to Africa to scout out new and exciting artisans. Each time, I touch the ground in South Africa, an exhilarating feeling of discovery hits me. I hope every Baobab Guild customer gets that same feeling. Together, we are leveraging business for good.

www.baobabguild.com

Bokke Inc.

BOKKE WINES

Bokke Wines focuses on family owned wineries, all of which are personally selected due to their high quality and affordable prices for the consumer. Bokke Wines was formed in Toronto, Ontario, in 2004 by Eleanor Cosman. The first winery represented was Lammershoek, located in the Swartland wine region of South Africa, not far from where Eleanor grew up. Eleanor's passion and enthusiasm for wine has led her to expand Bokke's portfolio to include more wineries from South Africa and elsewhere in the southern hemisphere, including Argentina, Australia, and New Zealand. In addition to her own portfolio of wines, Eleanor promotes all South African wines through the South African Wine Society (SAWS) founded in Toronto in 1990 and of which she has been president for many years. Eleanor is also a member of the Canadian Association of Professional Sommeliers. Bokke Wines was incorporated in 2004 and is licensed by the Alcohol and Gaming Commission of Ontario & Manitoba (Canada).

Florence Meats

Florence Meats

The Goriup family really knows its meat! However, our reputation for producing the highest quality food products started long before we opened our Oakville shop. Before moving to Canada, Slovenian-born Mario Goriup owned and operated a butcher shop in Johannesburg, South Africa for 25 years. Mario emigrated from South Africa to Oakville and opened Florence Meats in 1977. His son Damian grew up in the butchery business, working alongside his father for 25 years and now carries on the family tradition with the help of his wife, Carol.

With new regulations developing in October 2007, it became apparent that a move to a new location was imminent. With the help of consultants, 2136 Speers Road in Oakville was transformed into a modern, energy efficient facility that was in full compliance with the new regulations. On April 4, 2007, Florence Meats opened its doors at its new facility and obtained its new designation as a provincially licensed free-standing meat plant, under the Ontario Ministry of Agriculture Food and Rural Affairs (OMAFRA) jurisdiction. **www.florencemeats.com**

Cook Sista

The Cooksista

Baker of South African bakes and treats, from Melktert to Koeksisters, The Cooksista can and will bake them all. All our products are freshly hand made to order, we use no preservatives, colorants or artificial flavorings and we pride ourselves on our quality and authenticity of age old recipes and traditions.

Our products can be purchased from one of the South African stores found locally in the GTA or via our website **www.cooksista.ca** We cater for weddings, special events and our Fudge makes the perfect stocking filler at Christmas.

Please enjoy the traditional tastes of South Africa! Your Cooksista!

Offthegrid**Light**

OffthegridLight

OffthegridLight was started by Wayne Tunbridge to bring to Canada, uniquely South African products which help both the environment and provide employment in previously disadvantaged communities in South Africa.

First of these was the Solar Jar - originally developed for people in areas without electricity. The production of the Solar Jar has created jobs for over 60 previously unemployed men and women from the townships of Alexandra and Soweto. It's handmade, which ensures the highest quality as well as durability. It saves energy, is environmentally friendly and fun.

Now, the Solar Jar is available here - to give us a taste of real South African ingenuity and innovation.

OffthegridLight is currently working on extending the range of products to include other sustainable lighting solutions and home decor items. offthegridlight@gmail.com

SOUTH AFRICAN AIRWAYS

South African Airways

South African Airways, a Star Alliance member, features daily nonstop service from New York JFK and direct service from Washington Dulles. Code share agreements with Star Alliance partners United Airlines and Air Canada expand the number of cities in the U.S. and Canada from which to reach the African continent. Every seat on board offers an individual on-demand entertainment system, plush pillow, warm blanket and amenity kit. In Business Class, enjoy 180 degree fully flat-bed seats. Together, SAA and our regional partners, SA Express, Mango and Airlink, offer service to over 55 destinations throughout Africa.

www.flysaa.com

CORPORATE PROFILES: SEMINAR PARTNERS, PRESENTERS & PANELISTS



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Bennett Jones LLP

Bennett Jones is an internationally recognized Canadian law firm founded and focused on principles of professional excellence, integrity, respect and independent thought. Our firm's leadership position is reflected in the law we practise, the groundbreaking work we do, the client relationships we have, and the quality of our people.

Bennett Jones is home to more than 380 lawyers and business advisors in nine offices – Calgary, Toronto, Edmonton, Ottawa, Vancouver, Doha, Washington, DC, Bermuda, and Beijing. Our professional practice encompasses virtually every sector of business, industry and government. Operating as an integrated unit across our geographic locations, our business practice is to assign lawyers to work on client files who have the skills and experience that best meet our clients' needs.

www.bennettjones.com



Bennett Jones

CPCS Development International Ltd (CDIL)

CDIL, the infrastructure development arm of CPCS, develops renewable energy infrastructure in Sub-Saharan Africa. Harnessing the strengths and local presence of its parent company CPCS, an international management consulting firm, CDIL focuses on early stage development of clean power projects. CDIL's team plays a hands-on role in development, from origination through to financial close. CDIL currently has projects under development in Uganda and Nigeria. CDIL's team has a combined experience of over 40 years' experience developing, building and operating projects in the energy sector and has participated in the development of over 1GW of renewable energy projects. **www.cdevint.com**



The Canada Africa Power Alliance (CAPA)

CAPA is a group of like-minded Canadian firms committed to providing world-leading services to the power sectors throughout Africa. The Alliance includes both Canadian government and private partners with expertise in energy development, legal and financial services. Within the Canada Africa Power Alliance, there are over 50 offices in Africa. There are tremendous opportunities for African governments/businesses and Canadian consultants to operate together in the energy sector under a clearly defined strategy. **www.canadaafricapoweralliance.com**

Control Risks

Control Risks is an independent, global risk consultancy specialising in political, integrity and security risk. Working across five continents and with 36 offices worldwide, Control Risks supports clients by providing strategic consultancy, expert analysis and in-depth investigations through to handling sensitive political issues and providing practical on the ground protection and support.

www.controlrisks.com



Control Risks

Export Development Canada

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Ghana Export Promotion Authority (GEPA)

GEPA is the National Export Trade Support Institution of the Ministry of Trade and Industry (MOTI) responsible for the facilitation, development and promotion of Ghanaian exports. Our focus has primarily been to diversify Ghana's export base from the traditional Gold and other unprocessed minerals, Cocoa Beans, Timber Logs and Lumber. www.gepaghana.org



The Ghana Free Zones Board

The Ghana Free Zones Board (GFZB) is a government agency in 1995 as an integrated program to promote the processing and manufacturing of goods through the establishment of Export Processing Zones (EPZs) and encourage the development of commercial and service activities at seaport and airport areas. The main aim is to open Ghana to potential investors who can utilize the free zones as focal points to produce goods and services for export. The Free Zones Program operates two schemes i.e. the export processing zones (EPZ) and the single factory enterprise schemes. www.gfzb.gov.gh

The Ghana Investment Promotion Centre (GIPC)

The GIPC is a Government agency, responsible to encourage and promote investments in Ghana, to provide for the creation of an attractive incentive framework and a transparent, predictable and facilitating environment for investments in Ghana.

www.gipcghana.com

Goodmans LLP

Goodmans LLP is internationally recognized as one of Canada's pre-eminent business law firms with market-leading expertise in M&A, corporate and transaction finance, private equity, real estate, tax, restructuring, litigation and other business-related specialities. Goodmans advises domestic and international players active in the mining, oil and gas, forestry and other natural resource sectors, including companies at all stages of development, from junior exploration companies to some of the world's largest senior producers. With a strategic entrepreneurial history and deal-making mindset, Goodmans lawyers deliver intelligent solutions, responsiveness, energy, talent and determination to get the deal done. It's more than just legal services; it's strategic business advice.

www.goodmans.ca

Gowling WLG

Gowling WLG is a Global 100 legal practice, with over 1,400 legal professionals and a range of dedicated business support teams across 18 cities in the UK, Canada, Europe, Asia and the Middle East. Our natural resources expertise benefits clients in numerous industries, particularly oil and gas, mining and water. www.gowlingwlg.com

ΗΔΤCΗ

Goodmans

Barristers & Solicitors / goodmans ca

GOWLING WLG

Hatch

Our organization is passionately committed to the pursuit of a better world through positive change. We embrace your visions as our own and partner with you to develop better ideas that are smarter, more efficient, and innovative. Our global network of 9,000 professionals work on the world's toughest challenges. Our corporate roots extend back more than a hundred years, and our experience spans over 150 countries around the world in the metals, energy, infrastructure, digital, and investments market sectors.

We are employee-owned and independent—free to bring our best thinking to your business. Our exceptional, diverse teams combine vast engineering and business knowledge, working in partnership with our clients to develop market strategies, manage and optimize production, develop new game-changing technologies, and design and deliver complex capital projects.

We work closely with the communities in which we serve to ensure that our solutions optimize environmental protection, economic prosperity, social justice, and cultural vibrancy. We want their businesses, ecosystems, and communities to thrive, both now and into the future.

We are "entrepreneurs with a technical soul."

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International Association for Contract & Commercial Management

CM

IACCM is a non-profit, cross-industry association and is the global forum for innovation in trading relationships and practices. Our mission is to identify and promote the international standards and practices for defining and managing trading relationships. We develop and communicate leading practices that support economic growth and organizational success by ensuring commitments are ethical, achievable and sustainable - and met. www.iaccm.com

JCM Power

JCM Power is a Canadian-based renewable energy company that develops and operates renewable energy projects. The company is focused on advancing the clean energy age - and has an attractive portfolio of utility-scale solar PV and wind projects under development and construction in some of the world's highest growth markets. www.jcmpower.ca



CORPORATE PROFILES: SEMINAR PARTNERS, PRESENTERS & PANELISTS continued



Manitoba Hydro International Ltd. (MHI)

Manitoba Hydro International Ltd. (MHI) assists clients to deliver electricity and natural gas efficiently, effectively, and in a sustainable manner. For over 30 years, MHI has delivered energy services to clients in over 120 countries. MHI is dedicated to creating lasting relationships and collaborating closely with clients to suit their specific needs and achieve their desired outcomes.

MHI has a long and positive history in Canada and various countries in Africa, Asia, Europe, and Latin America. As a subsidiary of a renowned Canadian energy utility (Manitoba Hydro), MHI offers clients over a century's worth of best practice experience. MHI provides the same quality of service and proven methods that have been mastered in one of North America's most efficient and best-managed energy utilities. Services

- Utility and Asset Management;
- · Consulting and Advisory;
- Training and Capacity Building;
- Engineering and Construction Management. www.mhi.ca



McKinsey&Company

Global Affairs Canada Trade Commis

McDan Shipping Company

McDan Shipping was established in 1999 with its headquarters in Accra and branches in Tema, Takoradi, Sierra Leone, Liberia and Equatorial Guinea. McDan has a presence in over 2,000 major air & sea ports worldwide due to our partnership with Cross Trades & World Cargo Alliance (WCA). McDan is truly committed to maximizing productivity & efficiency by delivering uniquely designed Shipping & Logistics solutions to both corporate & individual clients. The company is a strong believer in giving back to the community and ensuring that all individuals have equal opportunities in order to build a harmonious living. www.mcdanshipping.com

McKinsey & Company

McKinsey & Company is a global management consulting firm, deeply committed to helping institutions in the private, public, and social sectors achieve lasting success. For 90 years, our primary objective has been to serve as our clients' most trusted external advisor. With consultants in over 120 cities in over 60 countries, across industries and functions, we bring unparalleled expertise to clients anywhere in the world. We work closely with teams at all levels of an organization to shape winning strategies, mobilize for change, build capabilities and drive successful execution. www.mckinsey.com



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Power Africa

Power Africa is a U.S. Government-led initiative comprised of 12 U.S. Government Departments and Agencies, and a diverse coalition of partners, including bilateral and multilateral partners, international organizations, civil-society organizations, and more than 130 private sector companies. Power Africa's bilateral partners include the Government of Canada, through a Memorandum of Understanding. www.usaid.gov/powerafrica

PricewaterhouseCoopers LLP

Building trust in society and solving important problems

With offices in 158 countries and more than 236,000 people, we are among the leading professional services networks in the world. We help organisations and individuals create the value they're looking for, by delivering quality in assurance, tax and advisory services. www.pwc.com

The Canadian Trade Commissioner Service (TCS)

The Canadian Trade Commissioner Service (TCS) helps companies navigate the complexities of international markets and make better business decisions. The TCS is on the ground in more than 160 cities worldwide, gaining market intelligence, uncovering opportunities for Canadian companies and helping reduce business costs and risks. The TCS is a free service of the Government of Canada, helping companies prepare for international markets, assess market potential, find qualified contacts and resolve business problems.

The TCS network of international contacts is unbeatable. As part of Foreign Affairs, Trade and Development Canada (DFATD) and of Canada's network of embassies, the TCS has access to local governments and key business leaders and decision makers. It can help increase the credibility of Canadian companies in foreign markets, helping them gain access to local contacts not readily available to outside businesses. Learn more at www.tradecommissioner.gc.ca



VFX Financial PLC

Established in 2004, VFX Financial PLC is one of largest non-bank providers of global currency, payments and cash management solutions head-quartered in London, England, executing in excess of \$10 Billion a year in transactions. VFX is regulated by the Financial Conduct Authority and was one of the early pioneers of online foreign exchange ("FX") trading and payment services. More recently, VFX Global Payments Inc. a subsidiary based in Toronto was established. In April 2014 VFX in partnership with the Equity Bank Group in East Africa launched the world's first instant accountto-account payments and remittance service into Kenya. www.vfxplc.com

PERSONAL PROFILES: SPEAKERS, PRESENTERS & PANELISTS



Walé Adeosun

Founder, Chief Executive Officer and Chief Investment Officer

Kuramo Capital Management

Walé Adeosun, CFA, is the Founder, CEO and Chief Investment Officer of Kuramo Capital Management an SEC registered investment management firm with offices in New York City, Lagos, Nigeria and Nairobi, Kenya.

Kuramo Capital is the general partner of the \$300 million Kuramo Africa Opportunity Funds (KAOF). KAOF has committed \$250M million into 100 companies in 20 sub- Saharan Africa countries in power, telecoms, financial services and FMCG sectors.

In November 2014, Walé Adeosun was appointed by U.S. Secretary of Commerce Penny Pritzker to serve on President Obama's Advisory Council on Doing Business in Africa (PAC-DBIA).

Prior to founding Kuramo Capital, Walé was Treasurer and Chief Investment Officer (CIO) at Rensselaer Polytechnic Institute (RPI), where he managed \$1 billion in endowment and pension assets. In 2006, RPI started investing extensively in public and private markets in Africa, ultimately leading to a significant commitment to Africa.

Prior to joining Rensselaer in 2004, he was a Managing Director in the Investments Group of The John. D. and Catherine T. MacArthur Foundation in Chicago. He was responsible for \$2 billion in U.S. equities investments and hedge fund investments.

Prior to joining The MacArthur Foundation, Walé Adeosun was a member of the Pension Investments group at Inland Steel Industries (now, ArcelorMittal USA) with oversight of \$2 billion in assets.

Walé currently serves as the Chairman of the Nigeria Higher Education Foundation, a foundation created by The John D. and Catherine T. MacArthur Foundation in 2004 to assist Nigerian Universities to become self-sustaining.

Walé Adeosun is the former Chairman of the Investment Advisory Committee of the \$190 billion New York State Common Retirement Fund.

Walé was inducted into the New York Chapter of the National Association of Security Professionals Wall Street Hall of Fame in 2008.

Walé Adeosun completed his BA in Economics and Business Administration at Coe College, Cedar Rapids, Iowa. He received his MBA from John M. Olin School of Business at Washington University in St. Louis, Missouri with concentration in Finance. He was awarded the Chartered Financial Analyst designation in 1995 and he is a member of the CFA Institute.

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Robert Agbede Vice Chairman

Hatch USA

Hatch provides engineering, technology development, project and construction management services, process and business consulting and operational services to the infrastructure, energy, mining, oil and gas and metallurgical industries. Mr. Agbede was the former President and CEO of the Chester Engineers, a leading Total Water and Energy Management Company. He acquired the firm in 2003, making it one of the operating companies within the ATS Group, the company he founded in 1987. Chester Engineers was the largest African American owned water/wastewater, energy, and environmental engineering firm in the United States. A recognized expert in the environmental field, Mr. Agbede is a University of Pittsburgh engineering graduate with Bachelors and Masters Degrees and a holder of several U.S. patents. In 2000, he was inducted into the school's Engineering Hall of Fame and in 2009 he received the Distinguished Alumnus Award. Bob is a Board Member of the US Chamber of Commerce where he serves as Chairman of the Environment and Agriculture Committee. He previously served on the Board of Federal Reserve Bank of Cleveland and subsequently as chairman of the Pittsburgh branch. **robert.agbed@hatch.com**

Frederick Attakumah Executive - Corporate Affairs Asanko Gold (Ghana) Limited

and

President, The Canada Ghana Chamber of Commerce

Senior executive roles previously held by Frederick Attakumah include Managing Director of AngloGold Ashanti (Ghana) Limited, Vice President - Sustainability for AngloGold Ashanti's operations in Ghana, General Manager - Engineering Services for the Obuasi Mine among many others. He also held directorships on the boards of AngloGold Ashanti (Ghana) Limited and its subsidiaries including the AngloGold Ashanti Malaria Control Programme, the Obuasi and Iduapriem Community Trust Funds, the Ashanti Gold Soccer Club.

At the industry level, Frederick held the position of First Vice President of the Ghana Chamber of Mines and concurrently served as a member of the Governing Council of the Private Enterprise Federation of Ghana.

On the international bilateral stage, he is currently serving as the President of the 95-member Canada Ghana Chamber of Commerce, a business Chamber focused on growing trade and investment relations between the private sectors of both countries.

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Michael Okyere Baafi Executive Secretary Ghana Free Zones Board

Michael Okyere Baafi is a man with a plethora of experiences aimed at promoting economic development and effectively regulating activities in free zones.

He was the Head of Sales and Marketing at Phoenix Insurance Company Ltd where he helped in carving an enviable reputation for the company and an undeniable competitive edge

He holds MBA in Marketing and Corporate Strategy from the University of Ghana and a member of the Chartered Institute of Marketing, UK. Mr Baafi has over 10 years' experience in insurance marketing. He is also the Chairman of the Finance Committee of the National Youth Wing of the New Patriotic Party (NPP) and a member of the Trade and Industry sub Committee of the Transition team.

Drew Bennett Private Sector Partnerships Manager

Power Africa

Drew has over 10 years of experience working in government, non-profits, and the private sector on policy, economic, and business issues impacting global technology and energy markets. As a member of Power Africa's Partnerships Team, Drew works with private and public sector partners that have mobilized more than \$54 billion towards the development of the power sector and achieving the U.S. government's goal of doubling electricity access in sub-Saharan Africa. Before joining the Power Africa team, Drew spent 7 years at the Department of Commerce as a senior trade specialist and industry analyst managing programs, projects, and various industry portfolios, including renewable energy, smart grid, energy efficiency, and Information and Communication Technologies.

Ira Berg Partner Goodmans LLP

His practice focuses on commercial real estate, construction, public/private partnerships and property development law. Ira has extensive experience in PPP projects including: Ontario Lottery and Gaming Corporation's modernization of gaming in Ontario, Waterfront Toronto's revitalization, the 2015 Pan/Parapan American Games Athletes' Village, the Highway Service Centres of Ontario, Deh Cho Bridge (Northwest Territories), the Highway 407 toll road project and its privatisation and sale, and the Fredericton-Moncton toll highway project. He is recognized as a leading lawyer by Chambers Canada, Best Lawyers in Canada and Euromoney for real estate and by The Canadian Legal Lexpert Directory for property development and project finance. He has also been recognized as a leading PPP/project finance lawyer by Chambers and IFLR 1000 and is recognized in Lexpert's Special Edition on Canada's Leading Infrastructure Lawyers.

Jonathan Brufal Partner, Head of Africa Group Gowling WLG

Jonathan is head of Gowling WLG's Africa Initiative and has over 20 years' experience working in Africa (in more than 15 countries), as well as throughout the Middle East. Jonathan relishes the challenge of helping to get off the ground big, complex and hugely important energy and infrastructure projects in sometimes challenging environments across Africa, Europe and the Middle East. Jonathan has particular experience in the power and utilities, mining and metals, infrastructure and PPP sectors; experience he enjoys putting to good use for the benefit of his clients, which include sponsors, borrowers, banks and governments. Jonathan was recognised in 2017's prestigious Acritas Stars database as a 'star lawyer'.

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Paula Caldwell St. Onge Director General, Pan-Africa Bureau Global Affairs Canada

Ms. Paula Caldwell St-Onge (BSc, Queen's University, 1987, MBA, Cumbria University, 2015), winner of the Chief of the Public Service (Policy Excellence) Award and the Gold Jubilee Medal Queen, began her career in public service in 1989 and held positions with increasing responsibilities at the Federal Environmental Assessment Review Office, the Privy Council Office and Environment Canada, before becoming Executive Director National Programs and Policies at Environment Canada. In 2005, she joined the ranks of International Trade Canada, where she first acted as Senior Trade Commissioner in São Paulo and then as Minister-Counselor (commercial affairs) in Mexico City and lastly as Consul General in Dallas. She is currently Ambassador in Haiti. She is married to Daniel St-Onge, and the couple has a daughter.

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PERSONAL PROFILES: SPEAKERS, PRESENTERS & PANELISTS continued

Avril Cole Partner & Co-Lead, Africa Desk Gowling WLG

Avril Cole is a partner in the Mining and Energy Groups of Gowling WLG and is co-lead of the firm's Africa Group. She specializes in advising Canadian and international clients on commercial transactions, such as mergers and acquisitions, divestitures and financings, with a focus on the natural resource sector. Avril has represented public and private entities, including private equity funds.

Avril also provides legal and strategic advice on all aspects of project development and related commercial mining agreements. Her problem-solving and mediation skills are often sought by industry for contract negotiations with governments and other regulatory authorities, particularly in Africa. Avril also handles due diligence assignments for clients, including country risk assessments, for prospective acquisition and financing transactions.

Avril combines technical expertise with extensive international experience in order to provide clients with valuable insight into the cultural and legal complexities of doing business in emerging markets. She is frequently asked by the media to comment on developments affecting the mining sector, and is a regular writer and speaker on issues relating to the mining industry in Africa.

Avril has been the chair of the board of directors of the Canada-Africa Chamber of Business since 2016 and volunteers with the Italian medical non-governmental organization Emergency/Venti.

Avril also serves on the board of Golden Valley Mines (TSX-V).

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Richard Corley Partner Goodmans LLP

Richard Corley leads Goodmans Cleantech practice group and its Outsourcing practice group. Combining his legal expertise with his background in engineering, mathematics, computer science and business, Richard's practice focuses on the intersection of law and technology. Richard has over 25 years of experience advising clients on complex outsourcing transactions, technology M&A, joint ventures, cleantech and other technology-related matters.

Richard's practice complements his personal interest and involvement in energy conservation and energy alternatives.

He is a frequent speaker at professional conferences and seminars on outsourcing, cleantech and other technology-related topics. **rcorley@goodmans.ca**

Deepak Dave

Riverside Capital Advisory

Deepak has 19 years' experience in banking, capital markets and private finance in Canada, US, EU, Africa, Mid-East, India and SE Asia. His sector knowledge includes airlines, auto & rail, extractive industries (minerals, oil & gas), financial institutions, power & renewables, real estate, resources (agricultural, seafood & forestry), telecoms and water infrastructure

His previous experience includes Interim Head for East Africa for Adventis Limited, Interim Chief Risk Officer for Cordiant Capital, Senior Advisor, Risk Management, GE Capital, Director, Global Mining & Forest Products, CIBC World Markets, and Principal, Corporate & Asset-Backed Lending, EDC.

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Gilles de Vignemont Principal, African Tax Group PwC US (New York office)

Gilles is a Principal in the International Tax Services team of the New York office of PricewaterhouseCoopers LLP. He is part of the International Foreign Tax desk Program and is our primary US based African tax contact in New York. His team in New York is served with tax specialists from the key African jurisdictions. He has been with the Firm for 21 years, including 6 months in Morocco, 4 years in the Cameroon/Chad office, and 3 years in the Gabon office. Gilles is a French and African tax specialist.

His industry knowledge has a specific focus on Energy, Utilities & Mining and Private Equity. Gilles's key area of expertise is in creating solutions for groups investing in Africa including tax efficient holding and financing company structures, tax efficient profit, cash repatriation techniques, assistance to tax audits and M&A. He is also a qualified French tax lawyer.

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PERSONAL PROFILES: SPEAKERS, PRESENTERS & PANELISTS continued

Néstor Deza Asset Management Director – North America Hatch

Néstor has over 23 years of maintenance, reliability and project management experience within the mining industry. He has been involved in helping clients worldwide to solve the toughest problems they face from early design stages to operations using his expertise and experience in execution roles such as maintenance planning, plant shutdown management, condition monitoring and maintenance engineering. Nestor's experience also includes leadership roles in operations readiness, commissioning, plant start-up and sustaining capital projects management.

While at Antamina, he led debottlenecking projects, ball mill repairs, camp development, tailing dam raise project and miscellaneous plant modifications. During Antamina's Expansion Program, Néstor's role included Commissioning and OR Manager and the execution of more than 1600 tie-ins without any production impact. He led many successful Antamina's plant shutdowns up to 1500 contractors. He also led Maintenance Planning, Lubrication, and Predictive Maintenance functions and implemented a Computerized Maintenance Management System.

Néstor's recent experience includes the development of BHP's Asset Management framework for the Jansen project which involved services such as the development of an Asset Criticality Assessment, Asset Management Plans for Input to Design, Predictive Maintenance Optimization, Outage Optimization and RAM study. His other work includes performing a risk assessment, recommissioning and start up for the Veladero site, performing an Asset Management assessment for Pirapora and conducting an operational risk assessment for El Brocal. **nestor.deza@hatch.com**

Martin P. Doble

Global Managing Director, Strategy and Development Hatch

Martin Doble is the Global Managing Director of Strategy and Development, and a Member of the Board of Hatch. Martin is responsible for Hatch's continued corporate development, including long-term corporate strategy, business risk analysis, business planning, strategic recruitment, and mergers and acquisitions.

Before joining Hatch Martin spent 15 years as a strategy consultant, working with business leaders and boards worldwide in developing and implementing programs of growth and change. At Hatch, Martin has also led our Infrastructure, Consulting, Iron and Steel, and regional businesses prior to taking on his current strategy and development role. Martin holds a BSc in languages, an MPhil in politics and economics, and a DPhil in history and strategy. He has lived and worked extensively around the world and speaks fluent German and French in addition to English. **martin.doble@hatch.com**

David Enns

Emerging Technologies Officer

Manitoba Hydro International (MHI)

David tackles the challenge of improving efficiency and safety for field workers in the utility industry with wearables and augmented reality while building capacity in others around the world through MHI's extensive and trusted utility expertise in over 120 countries. **denns@mhi.ca**

Oluwatoyin Enitan Eyitayo

Senior Associate

Kusamotu & Kusamotu

Oluwatoyin Enitan Eyitayo was called to the Nigerian Bar in 2004 and holds a Masters Degree (LL.M) in Law from the University of Stellenbosch, South Africa. She has experience in Legislative Drafting, Corporate Commercial Practice, Debt Recovery, Alternate Dispute Resolution, Public Law Aspects of International Trade, and International Business Transaction. She is an Associate of the Chartered Institute of Arbitrators (UK). She is a member of the Nigerian Bar Association (NBA) and the International Bar Association (IBA). **toyin@kusamotu.com**

Steven Faulkner

Head of Global Network Management VFX Financial PLC

Steven Faulkner has been in international banking since 1987, holding senior positions in operations and the global network management function at some of the world top-rated global financial institutions. He has lived and worked extensively in Africa and understands the payments landscape covering both the established banking and payments infrastructure as well as the alternative mass payment mechanisms often referred to as "mobile money" schemes.

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PERSONAL PROFILES: SPEAKERS, PRESENTERS & PANELISTS continued

Wayne Floreani Vice President MineAfrica Inc. & Director The Congdo Africo Chambor of Buo

The Canada-Africa Chamber of Business

Wayne has over 25 years of international trade and investment promotion experience and expertise, with a particular focus on mining. He worked previously with the South African Department of Trade and Industry in Toronto and the Sudbury Regional Development Corporation. He has organized numerous delegations at international trade shows, trade missions and conferences including; the annual South African pavillion at PDAC, MinExpo in Las Vegas, Electra Mining, and the Canadian Institute of Mining, as well as high profile ministerial and trade delegations to Canada. He is a current Board Member (and past Chairman) of The Canada-Africa Chamber of Business and Past President of the Canadian Italian Business and Professional Association of Canada. Wayne holds an Honours Bachelor of Commerce degree from Laurentian University in Sudbury, Ontario. wayne@mineafrica.com

Ian M. Goldberg

Partner, Co-Head of Corporate Commercial

Bennett Jones LLP

Ian Goldberg practices business law with a focus on mergers, acquisitions, reorganizations, restructurings and joint ventures at Bennett Jones LLP. He has extensive experience as a corporate and commercial lawyer and is well-versed in assisting multi-national corporations structure their Canadian operations. One of lan's areas of specialization is dealing with complex multi-national and multi-jurisdictional reorganizations and recapitalizations. He has been involved in the corporate and securities law aspects of many of Canada's recent largest and most complex cross-border restructurings and recapitalizations. Ian has also been involved in significant acquisitions and dispositions and joint ventures in various industries including forestry, steel, energy and pharmaceuticals.

Ian has been a partner at Bennett Jones since 2007 and is a Co-chair of the firm's Opinions Committee. He is also Director of The Canada-Africa Chamber of Business. goldbergi@bennettjones.com

Yofi Grant Chief Executive Officer Ghana Investment Promotion Centre

Mr Yofi Grant is a renowned Ghanaian investment banker with over 30 years of extensive work experience in banking and finance. Mr. Grant has broad knowledge and exposure in the African financial markets and has cultivated strong relationships with international private equity funds, portfolio investment managers and brokerage funds. He was responsible for the development and implementation of AAF SME Fund LLC, one of the largest agriculture funds in Sub-Saharan Africa, and helped them achieve their first close of US\$30 million. As the CEO of the Ghana Investment Promotion Centre, it is Yofi's singular vision to make Ghana the 'Best place to do business in Africa'. He lives by the guiding principle of honesty, integrity and hard work. Any goal is achievable by faith in God, will, desire and focus.

Tania Zulu Holt Partner

McKinsey & Company

Tania leads McKinsey's healthcare activities across Africa, motivated by a personal passion for extending access to affordable and highquality healthcare services and products at the intersection between private companies, governments and social stakeholders and has on-the-ground experience in over 20 countries to date.

Tania is passionate about diversity in organizations – and is a co-author of McKinsey's highly acclaimed "Women Matter Africa". A health economist by profession, she holds a MSc in Health Economics/International health. tania_holt@mckinsey.com

Gifty Klenam Chief Executive Officer

Ghana Export Promotion Authority

Ms Gifty Klenam has a wealth of experience as an Entrepreneur and Exporter of over twenty (20) years and eight (8) years as a member of the Parliamentary Select Committee on Trade, Industry and Tourism. She is the CEO of Ghana Export Promotional Authority (GEPA) as well as a member of Parliament representing the people of Lower West Akim Constituency. Ms Klenam is a product of GIMPA with specialization in Management. She is the former CEO of Sunharvest Company Limited.

Daniel Koffler

Chief Digital Architect, Smart Industries Hatch

Daniel Koffler's passion is pushing the technology boundaries to drive business value. I am a passionate change agent with over 20 years of IT leadership and consulting experience in medium-large enterprises, heavy industry, government agencies, technology start-ups and e-commerce companies. I have the rare ability to bridge the gap between "techie" and "C-suite" cultures. I have helped numerous companies transform their IT operations from reactive fire-fighting cost-centers to being strategic, data-driven functions that provide the organization real competitive advantages.

In the industrial world, I am an advocate of IT/OT convergence and I am fascinated with the technologies at the intersection of the physical and digital worlds. I am currently very excited about how large industrial companies can engage with startup ecosystems, leverage hybrid cloud architectures, use open source software and hardware with rapid prototyping methodologies to derive massive value and exploring how blockchain could transform the world. **daniel.koffler@hatch.com**

Ayodele Musibau Kusamotu Principal Partner Kusamotu & Kusamotu

Ayodele Musibau Kusamotu obtained his LL.B. (Hons.) in 1997 from the University of Lagos and was called to the Nigerian Bar in 1998. He is a Fellow of the National Centre For Technology and Dispute Resolution of the University of Massachusetts Amherst, United States of America; Fellow of the Association of Insolvency Practitioners; Associate of the Chartered Institute of Arbitrators (UK); and a Director at the Internetbar.org. Ayo Kusamotu is the Principal Partner of the Firm and heads the Foreign Investment Practice of the Firm. He appears in all courts in Nigeria. He contributes to opinion columns in local newspapers and has written several articles in international journals and books. He is also a speaker at conferences.

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Michael Lindsay

Global Director Infrastructure Planning & Advisory Hatch

Michael Lindsay was formerly Senior Vice President, Commercial Projects at Infrastructure Ontario, and brings extensive knowledge of commercial transactions related to public infrastructure development, as well as transformative strategies using fact-based insights to create value.

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Joe H. Lombard Global Managing Director, Metals

Hatch

Joe is one of the world's foremost authorities on the design and construction of aluminum smelters, with more than 30 years of experience in the development and expansion of metallurgical facilities in Europe, North America and South Africa.

As Global Board Member & Global Managing Director of Metals, Joe is responsible for project planning, costing and technology assessments for the sector. His extensive smelter project and operating experience has been central in directing and managing project teams. He has authored several technical papers related to best practices in smelter design and construction. In addition to leading our Metals sector, Joe also provides strategic planning and development leadership for Hatch's presence in China, the Middle East, and Brazil. Joe was previously President and CEO of Aluminérie Alouette, the largest aluminum smelter in the Americas. At Aluminérie Alouette, Joe was responsible for a \$1.5 billion expansion of its facility in Sept-Îles, Québec.

Joe is a graduate of the University of Pretoria, where he earned a BEng in Mechanical Engineering as well as a BComm Hons from the University of South Africa. Outside of work, Joe serves on the Board of The Canada-Africa Chamber of Business, and is an avid scuba diver and passionate photographer.

"Hatch is like a multifaceted gem. The opportunities to apply our organization's talents are endless. Our challenge—and the fun part—is to figure out how to apply and focus the talents in the best interest of our clients and the projects we're working on." **joe.lombard@hatch.com**

Nathaniel Lowbeer-Lewis Managing Director, Development

CDIL

Nathaniel is managing director of development at CDIL, the infrastructure development arm of CPCS, a global management consulting firm focused on energy, transport and PPPs. Nathaniel has an intimate knowledge of the renewable energy development sector in Africa, having been involved in the development and financing of over 400MW of renewable power projects across seven countries in Africa. Before joining CPCS, Nathaniel worked with numerous Africa-focused private equity and research groups in the energy and finance sectors. Nathaniel is fluent in English and French and has a BA in Political Science from McGill University, an MA in International Affairs from The Norman Paterson School of International Affairs at Carleton University, and an MBA in finance from Cambridge University.

Dr. Daniel McKorley Chief Executive Officer McDan Shipping

Dr Daniel McKorley is the Chief Executive Officer (CEO) of the McDan Shipping which he established in November 1999. It is headquartered in Accra with branches in Tema and Takoradi. The company has a presence in over 2000 major air and sea ports worldwide due to a partnership with Universal Freight Organization, Cross Trades and World Cargo Alliance(WCA)

Dr McKorley holds Executive Masters in Business Administration (EMBA) and a Certificate degree in Entrepreneurship both from the Ghana Institute of Management and Public Administration (GIMPA). He also holds diplomas in Leadership and Transport & Logistics. A commercially astute executive with a wealth of experience gained within the freight forwarding, haulage, logistics and private security industry, both locally & internationally has contributed an Honorary Doctorate Degree from Commonwealth University, London Business School, UK.

Thessygan Moodley South Africa Regional Lead, Smart Industries Hatch

Thessy brings 10+ years of post-qualification experience as a control and instrumentation engineer in various industries for local and international engineering, projects, construction and management consultancies.

Thessy's core technical experience is in the design, engineering, optimisation, tuning and commissioning of industrial control and automation systems and instrumentation. He has executed large scale projects in the pulp and paper, bulk materials handling, oil and gas and smelting industries. Further experience in the management and review of strategic contracts, cost savings initiatives, business strategy development, technology / digital strategy development and digital maturity assessments allow Thessy to blend his strong technical abilities with an understanding of the business imperatives.

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Frank Mugyenyi

Senior Industry Advisor

African Union Commission (AUC), Department of Trade & Industry

Frank Dixon Mugyenyi joined AUC In the Department of Trade and Industry in 2013 as a Senior Industry Adviser. Prior to this Mr. Mugyenyi worked as an Industry Expert and Senior Economist for a number of Organisation including the United Nations, The Common Market for Eastern and Southern Africa (COMESA) and other private Organisations. Mr. Mugyenyi has held various high level positions in various institutions both in the United Kingdom and Africa mainly in, trade and industrial policy, value chain analysis and strategy development, private sector development etc and has an experience of over 20 years in developing countries relevant fields. He holds a Bachelor of Science and a Master's Degree in Development Economics from the University of London, School of Oriental and African Studies (SOAS) and various International and Post Graduate Certificates including a one in Science, Technology and Innovation Policy from Harvard University. **mugyenyif@africa-union.org**

Aweis Osman Associate Lawyer Gowling WLG

Aweis acts on a broad range of client matters, including commercial disputes, product liability and professional negligence. He provides vigorous representation involving litigation, domestic and international arbitration, as well as regulatory investigations and administrative penalties. Aweis has published in the areas of product liability, transnational litigation, and international arbitration.

Prior to joining Gowling WLG, Aweis completed a corporate residency at Medtronic, where he worked with the department of legal affairs and business development. He currently practices in the firm's litigation and dispute resolution group and is an active member of the firm's Africa Initiative.

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Katherine van Nes

Consultant Lead, Smart Industries

Hatch Digital

As the Consulting Lead for Hatch Digital's Smart Industries group (covering mining, energy and infrastructure), Katherine emphasizes a 'People, Process and Technology' approach for delivery of over 100 projects. Transformation of a business does not rely only on delivery of a technology based solution. Culture, organizational structures, and work processes along with an innovative yet robust technology solution are critical for success. Most recently, Katherine has applied these ideas to the Underground Mining industry, focusing on short interval control, operational systems and other tools for realizing significant performance improvements, particularly in deep mines. Katherine projects have been recognized for project innovation and team performance, including recognition at Microsoft's Impact awards. **katherine.vannes@hatch.com**

Alvaro Rozo

Global Director, Smart Industries, Digital Hatch

Alvaro Rozo has an electronic engineering background with 17+ years' experience in software development, product management, systems integration, project management and consulting. He has applied operational technologies to a variety of industry sectors including Mining, Oil & Gas, Power Generation, Pulp & Paper and Pharma. He currently leads the Smart Industries (Digital) practice at Hatch and provides Thought Leadership for Digital Mine with Subject Matter Expertise in areas such as digital twin, digital asset management, manufacturing execution systems and near real-time data collection systems. He also serves as Hatch liaison in the leadership council of the Global Mining Standards and Guidelines group.

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Jean-Bernard Ruggieri Chief Representative – Africa International Business Development Export Development Canada

Mr. Ruggieri joined Export Development Canada in April 2014 and has more than 15 years of experience in international trade finance, banking, business development and team management. In September 2015, he was appointed Chief Representative, Team Leader, Africa, with the goal of leading EDC's efforts at trade promotion, facilitation and creation in support of Canadian exporters and investors for the Africa market.

Prior to this, Mr. Ruggieri headed EDC's Toronto-area sales team for Commercial Market and Small Business clients, prospects and partners. Before joining EDC, Mr. Ruggieri worked for the National Bank of Canada and CIBC, where he headed the trade finance sales departments for each of those institutions.

EDC is Canada's trade finance agency, providing financing and insurance solutions locally and around the world to help Canadian companies of any size respond to international business opportunities. As a profitable Crown corporation that operates on commercial principles, EDC works together with private and public-sector financial institutions to create greater capacity for Canadian companies to engage in trade and investment. **JRuggieri@edc.ca**

John Seddon

Principal, Canada

Control Risks

Based in Toronto, John has responsibility for working with Control Risks' Canada-based clients. Since joining Control Risks in 2005, John has worked with clients on-the-ground in more than 40 countries, advising on strategies to manage integrity, political and security risks and to maximise their commercial opportunities. Immediately prior to his current role in Canada, John was a Director based in Lagos, Nigeria and Nairobi, Kenya. **john.seddon@controlrisks.com**

Nick Seiersen

North American Business Development

IACCM - The International Association of Contract and Commercial Management

Nick was born and grew up in the multinational executive and diplomatic community of Geneva, Switzerland where he attended International School with over 50 other nationalities.

Supply Chain is the enduring theme in his career at AT Kearney, Digital Equipment, KPMG, BearingPoint, and KGHM. He has served dozens of clients and reduced millions of dollars of assets and operating costs across Europe and the Americas. He has led numerous transformation, procurement, logistics, post-merger integration, new products, systems implementations projects. He launched a centre-led supply chain organization with a \$500m local and region al spend supply chain across Americas at KGHM, the #8 global copper miner. He is the author of "Le Bon Accord avec le Bon Fournisseur.

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Bruce Shapiro

President

The Canada-Africa Chamber of Business

Bruce Shapiro is President of A.P.O.C. Inc., a management consulting practice, which provides business development and business acceleration services both in Canada and internationally across a diverse set of industry sectors. Bruce has worked in senior executive positions with some of the largest retailers, real estate and finance houses in Canada and South Africa. He has also owned and operated businesses in several sectors. Having taught at universities and colleges in Ontario and South Africa, Bruce has a deep understanding of the role of education in business. Bruce is President of The Canada-Africa Chamber of Business, the premier business association accelerating business, trade and investment between Canada and Africa through world-class networking and information sharing opportunities, and President of MineAfrica Inc. the leading platform for African mining companies, governments and service provider to get their message out to Africa friendly investment audiences in Canada and London U.K. Under its MASTERMINING banner MineAfrica offers educational courses in various parts of Canada, Africa and the U.K. Bruce is often quoted in mining, has presented to the OECD and has given keynote addresses at several international mining conferences. He is a member of the Prospectors and Developers Association of Canada and the Canadian Institute of Mining. **bruce@canadaafrica.ca**

Cassandra Siemens

Director of Business Development and Marketing Manitoba Hydro International (MHI)

Cassandra is a CPA, CMA with a MSc. in Finance and Economic Policy and has over 10 years of related experience in Africa, with a focus on Nigeria. Ms Siemens has most recently worked as the Project Manager for the Management Services Contract in Nigeria. csiemens@mhi.ca

Sebastian Spio-Garbrah Global Managing Director & Chief Frontier Markets Analyst DaMina Advisors

Sebastian Spio-Garbrah has been adjudged one of the world's leading frontier markets analysts, and was voted among the 'Top 30 under 30 Analysts' by New York's Institutional Investor Magazine in 2006. Sebastian helped establish the Africa risk research practice at leading global political risk consultancy firm, Eurasia Group LLC in New York, London (UK) and Tokyo, and concurrently served as a sovereign risk analyst on Sub-Saharan Africa's two largest economies, Nigeria and South Africa for a novel global stability index developed by Eurasia Group with Lehman Brothers, Deutsche Bank, and subsequently, with Citigroup between 2005 and 2010. Since 2010, Sebastian has been Global Managing Director & Chief Frontier Markets Analyst at DaMina Advisors where he advises the boards, CEOs and portfolio managers of many of the world's leading multinationals and largest institutional investors on Africa. A prolific writer and an ambidextrous thinker, Sebastian has been quoted extensively by the international media.

Previously, Sebastian led debt capital markets surveillance unit at Thompson Reuters in New York. Sebastian also advised former UK Prime Minister Tony Blair's Commission on Africa. Sebastian sits on the board of Christian Children's Fund of Canada, African Business Media, Canada – Africa Chamber of Business and Jewish Heart for Africa – Innovation Africa. Sebastian is a member of Toronto's High Park and Parkdale Rotary Club and a Fellow at the Washington Center for the Study of the Presidency. Sebastian holds a B.A (double) in Economics and Political Science from Middlebury College, Vermont and a Juris Doctor (J.D) in law from Rutgers University, New Jersey. **sebastian@daminaadvisors.com**

Thys Terblanche

Vice President, Business Development Ausenco

Thys is a mining sector specialist with business and corporate development expertise and experience gained within the industry, investment banking experience gained in key global mining financial markets and an achieved transaction track record involving sponsors and assets in the world's global mining financial centres, developed and emerging markets. He started his career in South Africa with Gencor, a predecessor company of Billiton plc, and moved to the UK in 1998 in a role focused on business development and M&A. Following the merger with BHP to form what is now the world's largest mining company, Thys moved into investment banking. After 8 years with Standard Bank London he left as Head of Mining and moved to Toronto to join the Global Mining Investment Banking team of CIBC World Markets. A move into a more technically focused role followed and he is currently Vice President, Business Development for Ausenco, an engineering company providing consulting, project engineering, design and delivery, as well as asset management solutions to the resources, energy and infrastructure sectors. **thys.terblanche@ausenco.com**

Eamonn Treacy Founding Partner

Global Integrated Operations

GIO is an organization focused on helping organizations adopt an Integrated Operations production approach to achieve enterprise-wide optimization of their production value chains. Eamonn has a broad range of experience across all phases of the project lifecycle, including identification, selection, planning, execution and operations. He has been engaged as a subject matter expert for multiple global projects, as well undertaking programme solution, operational and commissioning lead responsibilities for Global Organisations' Integrated Operations programmes. His work has encompassed the implementation and integration of IT and OT systems, Organisational redesign and Communications, Organisational Management of change and functional commissioning leadership. He focuses on collaboratively engaging with organisations to deliver technology driven, business focused, transformation.

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Christian Wray

Co-Founder and Chief Executive Officer JCM Power

Christian Wray is a Co-Founder and the Chief Executive Officer of JCM Power; where he is responsible for implementing the strategic vision for the company. Christian also plays a leading role in raising capital and managing investor relations with JCM's many individual, family office, and institutional investors.

JCM Power is a Canadian-based renewable energy company that develops and operates renewable energy projects. The company is focused on advancing the clean energy age - and has an attractive portfolio of utility-scale solar PV and wind projects under development and construction in some of the world's highest growth markets.

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The **Canada-Africa** Chamber of Business



Chambre commerciale

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