## Africa Infrastructure: Needs and Opportunities

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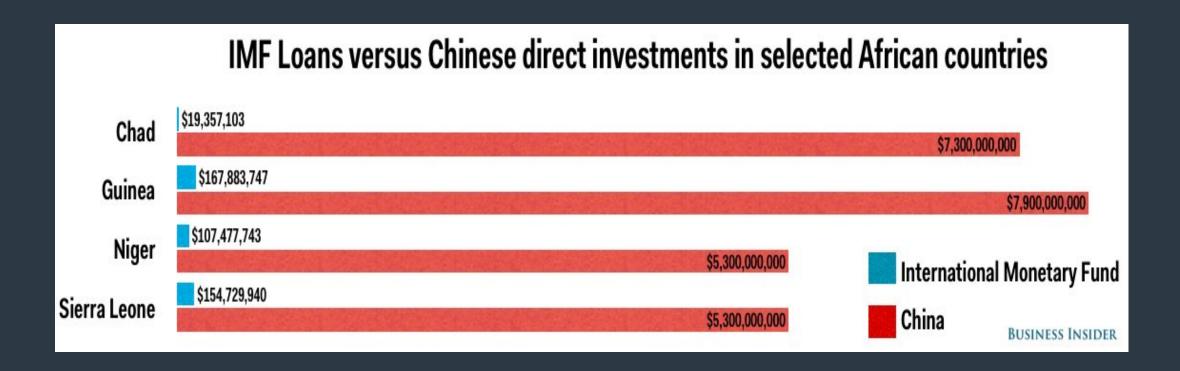
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## Africa's Infrastructure Deficit

- ✓ Vast investment/development opportunities
- ✓ Infrastructure spends to grow to US\$180B per annum by 2025
- ✓ About 51% of key players will spend over 50% of their budgets on new assets
- ✓ Dealing with backlogs/future demands key on the continent's policy agenda and abroad

## Canada's Strategy

- ✓ Marginal player
- ✓ Not consistent
- ✓ Confusing??
- ✓ Could be more coherent
- ✓ Perceived risks



- ✓ Many Chinese infrastructure projects in Africa are predominantly executed by state-owned enterprises, with access to funds made available by the EXIM Bank.
- ✓ Canada's approach is more subtle.

## Conclusion

- ✓ To engage more coherently, Canada needs to unpack aid, trade and FDI
- ✓ In a consistent fashion with its development priorities and its partners'
- ✓ This has major implications for how Canadian firms structure deals to maximize opportunities