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Indaba: Zulu word for meeting.

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Bruce Shapiro

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# CANADA-SOUTHERN AFRICA CHAMBER OF BUSINESS

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# CHAIRMAN'S MESSAGE

# **Stephen Pincus**

Partner, Goodmans LLP



It's my great pleasure to welcome you to our 14th Annual Indaba evening.

It was an exciting year for the Chamber highlighted by the celebration of our 20th anniversary. Our success over two decades was reflected in a video on the Chamber with commentary by a cross section of members reflecting on the Chamber, what it means to them, and the benefits they have realized over the years.

The Chamber continues to fulfill its mandate of promoting trade and investment between Canada and Southern Africa, and offering its members and guests quality programming and networking opportunities. In 2015 we undertook a comprehensive Strategic Plan review to ensure that our success will continue well into the future.

In addition to our many successful ongoing programs, we also introduced a new seminar this year on "Infrastructure in Southern Africa: Challenges and Opportunities", featuring experts from Canada and South Africa who focus on this key aspect of Southern Africa's future economic growth.

Despite the challenges of the global economy, and the resources sector in particular, the Chamber continues to thrive.

For this, I would like to congratulate our Board of Directors, our volunteers, our indefatigable President, Bruce Shapiro, and of course you - our sponsors, members and guests. Thank you all for your contribution to the Chamber over the past two decades – and the next two!

With best wishes for a wonderful evening,

Stephen Pincus Chair



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# www.mineafrica.com

### Contact:

Wayne Floreani 416.533.3998 wayne@mineafrica.com Bruce Shapiro 416.588.7749 bruce@mineafrica.com MineAfrica Inc. 769 Euclid Avenue Toronto Ontario Canada M6G 2V3 fax: 416.588.7504

# PRESIDENT'S MESSAGE

# **Bruce Shapiro**

President, MineAfrica Inc. and A.P.O.C. Inc.



### Welcome to our 14th Indaba!

Our year began with a cocktail reception to celebrate the Chamber's 20th Anniversary. The Rt. Hon. Bob Rae, the Chamber's Patron when it was formed, was our guest of honour at this celebration. Mr. Rae gave an engaging talk and also spoke of his personal interactions with the late Nelson Mandela, giving us insights into both the man and Canada's role in shaping South Africa's new democracy. Mr. Rae was introduced by Stephen Pincus, the Chamber's first and current chair.

One of our truly great achievements is that the Chamber, in conjunction with Grand Sponsor MineAfrica, hosts the largest African focused mining event in the Americas during the Prospectors and Developers Association (PDAC) annual convention. As usual, this year's event was a sellout. To see the impressive list of keynote speakers for this and all past Chamber events see page 30 in this program

Back in 2006, Hatch, the lead sponsor of the Chamber, had the foresight to recognize Corporate Social Responsibility (CSR) as a critically important risk mitigation strategy. Since then, they have sponsored our internationally recognized series of seminars on this topic in Toronto, London UK and Vancouver.

To ensure that the Chamber remains relevant and continues to grow, we have a committee undertaking a broad strategy review. The results of this review and its recommendations will be presented to the board for consideration later this year. Thank you all for your hard work!

Much has been achieved by the Chamber during the past 20 years. It is most gratifying to review the major contributions that our various boards, individual members and the unseen but vitally important volunteers, have made to our success. Thank you all.

Very special thanks go to Goodmans, the Chamber's home, and Stephen Pincus for their unwavering support. Stephen, it has been a privilege working with you all these years!

Most of you know Wayne Floreani but not all are aware of the effort, dedication and attention to detail he applies to the many things he does for the Chamber and the support he gives me. Thank you Wayne!

Our sponsors, members and guests, are the people who keep the Chamber alive - thank you so much for your support. Please read our sponsors' information in this booklet and use their services when you can!

Perhaps the least know fact about the Chamber is that four of our past speakers have become either leaders or deputy leaders of their respective countries, a great advertisement for us indeed.

Tonight you will experience the jewel in our crown, Indaba. Enjoy!

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# TONIGHT'S GUEST SPEAKER

# Trueman Tandabantu Goba

Chairman, Hatch Goba Ltd



Trueman Goba is the Chairman of Hatch Goba (Pty) Ltd, part of the Hatch Group of companies.

He was born in Chesterville, Durban in South Africa and attended high school at Polela, Bulwer, Kwa-Zulu Natal. He studied in Seshego, Pietersburg to become a survey technician. Later he graduated with a BSc Eng at University of Natal, and subsequently with MEng (Civil) at Cornell University, in the USA.

In 2013 his company GOBA (Pty) Ltd, merged into the Hatch Group.

He has been President of the SA Institution of Civil Engineers (SAICE) in 2002, the Engineering Council of South Africa from 2007 to 2009, and has been a member of several boards. In 2010 he was appointed by the President of South Africa on the first National Planning Commission. He was awarded a Gold Medal by the SAICE in 2013 and the Engineering Leadership Award by McMaster University Faculty of Engineering in May 2015.

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Hatch is an employee-owned, multidisciplinary professional services firm that delivers a comprehensive array of technical and strategic services, including Consulting, Information Technology, Engineering, Process Development, and Project and Construction Management to the Mining, Metallurgical, Energy, and Infrastructure sectors. Hatch companies have served clients for over 100 years and have project experience in more than 150 countries around the world. With 10,000 people in over 65 offices, the firm has more than US\$35 billion in projects currently under management.

Clients recognize Hatch for its ability to bridge the gaps between research and innovative technologies, and between engineering and reliable operations. We are particularly known for working with senior client management to develop business strategies; managing and optimizing production; executing projects that involve the scale-up of process technologies; and managing startups, commissioning and ramp-ups.

Hatch delivers unprecedented business results for our clients through a commitment to quality, lower operating costs, more efficient utilization of capital assets, higher standards for safety and risk management, faster startups and continuous performance improvements in all projects and programs. www.hatch.ca Gowlings



# TRADE MISSION TO NAMIBIA Multi-Sectoral October 26 – 30, 2015

The High Commission of the Republic of Namibia to Canada is planning a multi-sectoral Trade Mission to Namibia and is inviting all interested business people and companies to join **HE High Commissioner Martin Andjaba** on this Trade Mission. The Trade Mission will be muti-sectoral and aims to promote Agribusiness; Infrastructure; Mining, Oil and Gas Exploration; Renewable Energy; Manufacturing; Hospitality; Telecommunications; Health & Medical Services, etc.

**Registration for participation is free**, however, participants are expected to pay their own airfare and accommodation. The Namibian Government will provide ground transport and secure favorable rates at local hotels. **Participation in this Trade Mission is limited to 10 participants, therefore early registration is encouraged.** 

### Meetings will include:

- Meetings with high level government officials
- Briefing and presentations by various government ministries, agencies and organizations (private and public)
- One-on-one meetings may be requested
- Site visits to Namibian factories

TO PARTICIPATE AND REGISTER - BY SEPTEMBER 30, 2015 Contact: Mr. Freddie !Gaoseb, Commercial Counsellor at tel: 1-202-986-0540 or 1-301-204-6370 email:gaosebf@yahoo.com

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### MineAfrica Inc.

MineAfrica is a business development, marketing and educational company providing the premier platform for mining companies, service providers and governments to promote themselves to a senior level, Africa focussed financial and natural resources audience. Our programs include 5th Focus on West Africa in London, UK on October 13, 2015, 9th Investing in African Mining in London, UK on November 30, 2015 and our 14th Investing in African Mining in conjunction with the Canada-Southern Africa Chamber of Business 17th Annual African Mining Breakfast in Toronto on March 8, 2016 during PDAC. We also offer educational courses and training programs under our MASTER-MINING brand including our 3-day "Understanding the Mining Industry: From A to Z". In 2010 we launched On the Ground Group to produce our non-African mining investment seminars including our 3rd annual mineLatinAmerica seminar in Toronto on November 17, 2015. www.mineafrica.com

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Gerry Son Kee Branch Manager/ Financial Advisor

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Botswana Innovation Hub was conceived out of the Botswana Excellence Strategy of 2008 which proposed a three-pronged national strategic goal; being economic diversification, job creation, and moving the country towards a knowledge-based economy. Botswana Innovation Hub which is also aligned to the National Vision 2016's pillar of achieving a prosperous, productive and innovative nation aims to develop advanced Science and Technology innovation capital and activities in the country by attracting innovators, channelling the requisite support services and conditioning the investment climate.

Botswana Innovation Hub is incorporated as a company under the laws of Botswana to develop and manage Botswana's first Science and Technology Park through which it will contribute to the country's economic development and competitiveness by creating new scientific, technological, and indigenous knowledge-based business opportunities.

Botswana Innovation Hub fosters entrepreneurship and technology transfer to develop start-up companies and add value to existing companies, generates knowledge-based jobs and attract innovative companies and institutions to Botswana Innovation Hub. www.bih.co.bw

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The High Commission of the Republic of Namibia represents the President, the Government and the people of Namibia. It is responsibilities are to maintain, promote and further strengthen the relations that exist between Namibia and the countries of its accreditation. The High Commission continues to market Namibia as the most excellent destination for tourists - with abundant wild life and awesome scenery - and an ideal country for trade and investment. Namibia has an abundance of natural resources, among them, a wide range of mineral deposits. Namibia has rich fishing grounds, with both demersal and pelagic species. Namibia's agricultural sector is also imperative to the country's economy with a thriving red meat industry and the cultivation of crops such as maize, wheat, pearl millet, groundnuts, beans and cotton. www.namibianembassyusa.org

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# Gowling WLG - launching January 2016

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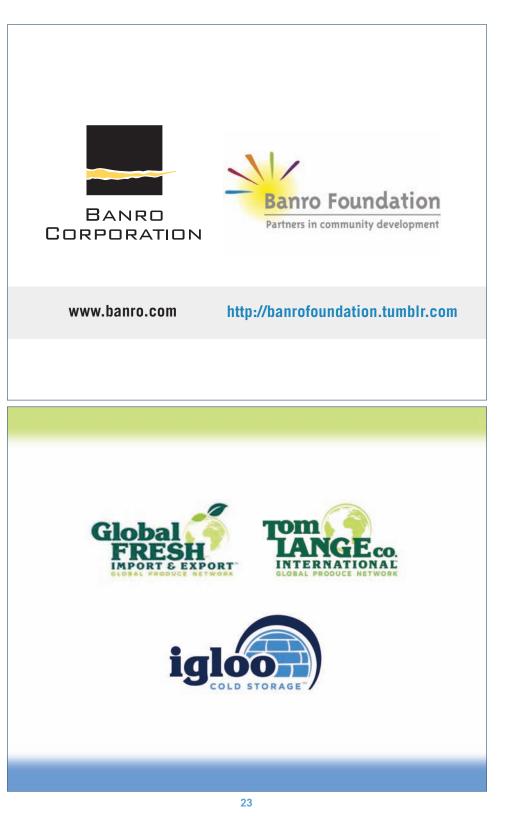
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!Xam Diamonds (the "!X" is pronounced with a click), fine jewellery and custom design, was founded in October 2011 by brothers Jeffrey and Terry Brenner. Their focus was clear: to introduce a higher level of transparency, service and quality to the diamond and jewellery market in the Toronto area. !Xam was the brainchild of diamantaire, Jeffrey Brenner, who has 25 years in the business. His career includes operating polishing factories; establishing a diamond trading house; and purchasing and managing a junior diamond mining venture that was sold into TSX-listed Rockwell Diamonds. !Xam is a certified member of the Responsible Jewellery Council and the Canadian Jewellers Association. The showroom is located at 366 Bay Street, Suite 800, Toronto and Longo's Plaza, 9302 Bathurst Street, Vaughan. Please call 416-366-1200 to book an appointment with one of the expert !Xam designers. www.xamdiamonds.com



### Anderson Illustration

David Anderson is an illustrator who is used to creative thinking, flexibility and the pressure of deadlines, due to a long association with daily newspapers. He has also worked for such clients as General Mills, Thomson Reuters, Compaq Computers and Acrostar Productions. Editorial illustration, be it for magazines, trade publications, power point presentations or newspapers is executed in a light, whimsical yet confident style. More recently he has illustrated and written children's books for publishers in Canada and South Africa.

Winner of several national awards, his newspaper work is syndicated by Cartoonists and Writers Syndicate in New York and has appeared in such publications as The LA Times. The London Observer, The Globe and Mail, National Post, TIME Magazine and many others.

# www.dandersonillustration.com

# Gerry Son Kee, Branch Manager /Financial Advisor, Landmark Wealth Management of Raymond James Ltd.

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HigherEye Training & Consulting delivers outsourced Business Development and Social Media/Responsibility services that helps organizations increase revenues and improve social impact. HigherEye has delivered Social Responsibility initiatives for young people from Sub Saharan Africa, South East Asia and North America. These initiatives have generated a 225% increase in postsecondary school enrollment and assisted in the creation of over 200 small businesses.

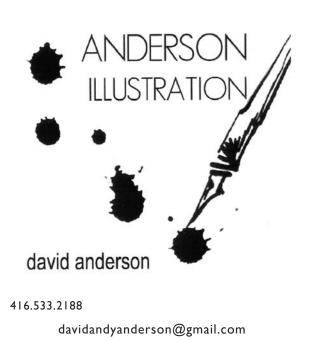
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21 years of building business linkages between Canada and Southern Africa

# 2015/2016 Membership Information

The Canada-Southern Africa Chamber of Business is a dynamic and influential business organization dedicated to promoting and developing business interests between Southern Africa and Canada. The Chamber provides a focal point for establishing business contacts and networking opportunities, and advancing common interest agendas for a diverse and vital membership with an interest in Southern Africa. With strong working links with the Canadian and Southern African governments, as well as other trade related organizations, the Chamber can assist you in identifying business partners and opportunities.

# The Chamber offers you a broad range of services by:

- Providing networking opportunities for members by organizing meetings with high profile speakers, chosen for their significant knowledge of important issues of interest to members.
- Providing access to a broad cross-section of relevant contacts and to current information on investment and trade.
- Serving as a Canadian point of reference for Southern African trade missions and Southern African companies.
- Posting of member events and news on Chamber website

# **Business Individual - \$175.00**

- Participation at four (4) free events each year
- · Members discounted price on other Chamber events held during the year

### Corporate (under 50 employees) - \$625.00

- Four (4) free guests at each of four events each year
- Members discounted price on other Chamber events held during the year

### Corporate (over 50 employees) - \$1,100.00

- Eight (8) free guests at each of four events each year
- · Members discounted price on other Chamber events held during the year

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- Signage at events recognizing your sponsorship
- One representative at head table (if applicable and space permitting)
- Name and possibly logo on all publications and Chamber emails and website
- Members discounted price on other Chamber events held during the year

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Canada-Southe	ern Africa Chamber of Business	
Canada-Southe	et West, Manulife Building RTO, PO Box 19553	

# CANADA-SOUTHERN AFRICA CHAMBER OF BUSINESS

# Key Event Guest Speaker History

# Indaba Previous Keynote Speakers and Guests of Honour

2014	Charles Sirois, Chairman of the Board, Telesystem, Founding Partner, Tandem
	Expansion Fund, Chairman of the Board, Enablis Entrepreneurial Network,
	Chairman of the Board, Canadian Imperial Bank of Commerce

- 2013 Robert Friedland, Executive Chairman and Founder, Ivanhoe Mines Ltd.
- 2012 Rupert Soames OBE, Group Chief Executive, Aggreko
- 2011 Bobby Godsell, Past Chairman, ESKOM Holdings and past Chief Executive Officer, AngloGold Ashanti Limited
- 2010 Greg Hawkins, Chief Executive Officer, African Barrick Gold
- 2009 Mark Bristow, President and Chief Executive Officer, Randgold Resources Limited
- 2008 Warren Newfield, Chief Executive Officer & Co-Chairman, CIC Energy Corp., and Founder, Chairman, Tau Capital Corp.
- 2007 Patrick Lamarre, President and CEO, SNC Lavalin Nuclear, President, SNC Lavalin Power Ontario, and President, SNC Lavalin Engineers & Constructors
- 2006 Arthur Mashiatshidi, Chief Executive, Decorum Capital Partners, New African Mining Fund
- 2005 Richard Molyneux, President and Chief Executive Officer, De Beers Canada
- 2004 Derek Cooper, Chairman, Standard Bank
- 2003 Cyril Ramaphosa, Chairman, Millennium Consolidated Investments
- 2002 Nicky Oppenheimer, Chairman, De Beers

# Previous Business Person of the Year Award Winners (sponsored by Hatch)

- 2013 Robert Francki, Global Managing Director, Project Delivery Group, Hatch
- 2012 Firdosh Bulsara, General Manager, MyEscapades
- 2011 Ronald W. Thiessen, President and Chief Executive Officer, Hunter Dickinson Inc. Chairman, Great Basin Gold Ltd., Past Director, Past President and Chief Executive Officer, Anoorag Resources Corporation
- 2010 Laurel Keenan, Canadian Director, Wines of South Africa and President, Propeller Communications
- 2009 David Creighton, Chief Executive Officer, Cordiant Capital
- 2008 Ronald Nolan, Past Chairman and Chief Executive Officer, Hatch and Chairman, N-Solv Corporation
- 2007 Jossef Pikulak, Director of International Trade & Development, Global Fresh Imports & Export, a division of Tom Lange Company Inc.
- 2006 Robert Franklin, Past Chairman, Placer Dome

# **Annual Mining Breakfast Previous Speakers**

- 2015 Ngoako Ramathlodi, Minister of Mineral Resources, Republic of South Africa and Paul Brink, Senior Vice President, Business Development, Franco-Nevada Corporation
- 2014 The Honourable Dr Hage Gottfried Geingob, Prime Minister, Republic of Namibia and Clive Johnson, President and Chief Executive Officer, B2Gold Corp.
- 2013 Robert Friedland, Executive Chairman and Founder of Ivanplats Limited *and* Godfrey Oliphant, Deputy Minister, Mineral Resources, Republic of South Africa
- 2012 Dr. Gabi Schneider, Director, Namibian Geological Survey and Inge Zaamwani, Managing Director, Namdeb
- 2011 Susan Shabangu, South African Minister of Mineral Resources *and* R. Michael Jones, President and Chief Executive Officer, Platinum Group Metals Ltd.
- 2010 Anthony Andrews, Executive Director, Prospectors and Developers Association of Canada (PDAC) *and* Simon Village, Chairman, Banro Corporation
- 2009 Gordon Miller, Chief Executive Officer, First Uranium Corporation and Simmer and Jack Mines Limited *and* Hon. P.H.K. Kedikilwe, Minister of Minerals, Energy and Water Resources for Botswana
- 2008 Peter Kinver, Executive Vice President and Chief Operating Officer, Barrick Gold Corporation
- 2007 Buyelwa Sonjica, Minister: Minerals and Energy, Republic of South Africa and Bridgette Radebe, President, South African Mining Development Association and Executive Chairperson, Mmakau Mining
- 2006 Lulu Xingwana, South African Deputy Minister of Minerals and Energy *and* Rick Menell - President & CEO, Teal Mining & Exploration and Deputy Chairman, African Rainbow Minerals
- 2005 Richard Duffy, Executive, New Business Development, AngloGold Ashanti and Abe Mngomezulu, Deputy Director General, South African Department of Minerals and Energy, Secretary, African Mining Partnership
- 2004 Patrick Evans, President and CEO, SouthernEra Resources
- 2003 Ian Cockerill, President, Goldfields *and* Minister Phumzile Mlambo-Ngcuka, South African Minister of Minerals and Energy
- 2002 Susan Shabangu, South African Deputy Minister of Minerals and Energy
- 2001 Phumzile Mlambo-Ngcuka, South African Minister of Minerals and Energy
- 2000 Phumzile Mlambo-Ngcuka, South African Minister of Minerals and Energy

# **Miscellaneous Events**

- 2015 Annual General Meeting The Hon. Bob Rae, former Premier of Ontario and former Member of Parliament
- 2013 Special Breakfast Meeting with Kgalema Motlanthe, Deputy President, Republic of South Africa, Godfrey Oliphant, Deputy Minister of Mines, Republic of South Africa and Mildred Oliphant, Minister of Labour, Republic of South Africa



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