

INFRASTRUCTUREⁱⁿ SOUTHERN AFRICA

Needs and Opportunities Seminar

Thursday September 10, 2015 • Toronto, Ontario, Canada



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MINEAfrica
PROMOTING MINING INVESTMENT IN AFRICA

Women
IN
Mining
TORONTO BRANCH

Thursday September 10, 2015

0930 - 1515

Goodmans LLP

Bay-Adelaide Centre

333 Bay Street, Suite 3400

Toronto, Ontario, Canada M5H 2S7

Tel: 416.979.2211

Program

- 0930 - 0955 Registration and Networking
- 0955 - 1000 Welcome
- Bruce Shapiro, President, Canada-Southern Africa Chamber of Business
 - Ira Berg, Partner, Goodmans LLP
 - Avril Cole, Partner, Gowlings LLP and Director, Canada-Southern Africa Chamber of Business, Seminar Chair
- 1000 - 1030 Keynote Address
- Vision and needs - realizing the National Development Plan (NDP) and Implications for Sub-Saharan Africa's Infrastructure Development*
- Trueman Goba, Chairman, Hatch Goba (Pty) Ltd.
- 1030 - 1050 *Creating the Social and Economic Infrastructure of the Future*
- Sinazo Sibisi, Group Executive Manager, Infrastructure Delivery, The Development Bank of Southern Africa
- 1050 - 1110 *Engineering the Future of Engineering*
- Professor Ishwar Puri, Dean, School of Engineering, McMaster University
- 1110 - 1130 Networking Break
- 1130 - 1150 *Economic Arteries - Corridors of Movement for Goods and People*
- Martin Doble, Global Managing Director, Infrastructure, Hatch
- 1150 - 1240 PANEL DISCUSSION
- Growing the Supplier Base in Services and Manufacturing and Opportunities for Canadian Companies in Southern Africa*
- Peter Higginbottom, Global Director, Procurement, Hatch
 - Ryan McEachern, Managing Director, CAMESE (Canadian Association of Mining Equipment and Services for Export)
 - Linsey Dyer, Business Development Manager (Infrastructure), DRA Global
- 1240 - 1330 Networking Lunch
- 1330 - 1350 *Mining - Infrastructure for Greater Competitiveness*
- Phil Hopwood, Global Mining Leader, Deloitte
- 1350 - 1450 PANEL DISCUSSION
- Financing Infrastructure Programmes – Public Private Partnerships and Multi-Stakeholder Investments*
- Martin Doble, Global Managing Director, Infrastructure, Hatch
 - Riaan Meyer, Head, Trade Finance, Bank of China (Canada)
 - Dr. John Tambi, Coordinator for the Presidential Infrastructure Champion Initiative, Transport Infrastructure Expert, NEPAD and Board Member, South African Airways
 - Jonathan Brufal, Partner, Wragge Lawrence Graham
 - David Morley, Senior Vice President, Business Strategy and Communications, Infrastructure Ontario
- 1450 - 1510 *Infrastructure: Connecting Africa Through Political Leadership*
- Dr. John Tambi, Coordinator for the Presidential Infrastructure Champion Initiative, Transport Infrastructure Expert, NEPAD and Board Member, South African Airways
- 1510 - 1515 Wrap Up
- Avril Cole, Partner, Gowlings LLP and Director, Canada-Southern Africa Chamber of Business, Seminar Chair
 - Bruce Shapiro, President, Canada-Southern Africa Chamber of Business



Bank of China (Canada)

Bank of China (Canada), a wholly owned subsidiary of Bank of China Ltd, was incorporated in 1992 and has 11 branches in Canada. Bank of China Ltd ranks among the world's top ten banks in terms of assets. It has a vast network of branches in China, and provides financial services to customers in around 42 countries and has served its customers for more than 100 years, making it China's most established bank. Bank of China (Canada) provides services to Chinese clients who conduct business internationally as well as Canadian businesses whose operations are domestic concentrated or international in focus. We operate as part of a truly global network. www.bankofchina.com/ca/en/



CAMESE (Canadian Association of Mining Equipment and Services for Export)

CAMESE is a trade association made up of Canadian member companies offering products and services to the mining industry. It was established in 1981 for the purpose of assisting members in exporting their goods and services. The association's more than 300 corporate members across the country supply the entire mining industry spectrum including mineral exploration, mine development, mining, mineral processing, environmental monitoring, smelting and refining.

The great strength of CAMESE is the members themselves. Most of these companies have been founded in Canada, initially to serve the Canadian mining industry, an important producer of mineral wealth. The Canadian mining industry is very demanding. As a result, the companies that serve it offer high value, advanced technology. CAMESE provides its members with cost-effective, international marketing support that is complementary to their own marketing and selling efforts. It is also the only organization collectively representing suppliers in advocating for a strengthened mining industry in Canada. www.camese.org



CANADA-SOUTHERN AFRICA CHAMBER OF BUSINESS

The Canada-Southern Africa Chamber of Business is a dynamic and influential business organization dedicated to promoting and developing business interests between Southern Africa and Canada. The Chamber provides a focal point for establishing business contacts and networking opportunities, and advancing common interest agendas for a diverse and vital membership with an interest in Southern Africa and beyond. www.canadasachamber.com



Deloitte LLP

Deloitte LLP, one of Canada's leading professional services firms, provides audit, tax, consulting and financial advisory services to a wide range of Canadian and international clients. Deloitte LLP is the Canadian member firm of Deloitte Touche Tohmatsu Limited, which is a network of member firms, each of which is a legally separate and independent entity.

Deloitte's global mining team offers unrivalled depth, breadth and quality of expertise in mining. With an established international network of

professionals, we offer a global, integrated approach combined with business and industry knowledge to help our clients excel anywhere in the world. www.deloitte.ca



Development Bank of Southern Africa

The Development Bank of Southern Africa (DBSA) was established in 1983 to perform a broad economic development function within the homeland constitutional dispensation that prevailed at the time. www.dbsa.org



DRA Taggart

DRA Taggart is a leading global provider of engineering, project management and contract operations services for the mineral resources and energy sectors. Our benchmark for success is our clients' total satisfaction.

DRA was established over 30 years ago in South Africa. In 2005 we established DRA Americas to service clients in North and South America, and in 2014 we acquired Taggart Global, an international leader in the engineering, construction and operation of coal processing plants. From our base in North America, DRA Taggart designs, builds and operates mineral processing, coal and materials handling facilities for mining and utilities companies worldwide.

www.draglobal.com



Goodmans LLP

Goodmans LLP is internationally recognized as one of Canada's pre-eminent business law firms with market-leading expertise in M&A, corporate and transaction finance, private equity, real estate, tax, restructuring, litigation and other business-related specialties. Goodmans advises domestic and international players active in the mining, oil and gas, forestry and other natural resource sectors, including companies at all stages of development, from junior exploration companies to some of the world's largest senior producers. With a strategic entrepreneurial history and deal-making mindset, Goodmans lawyers deliver intelligent solutions, responsiveness, energy, talent and determination to get the deal done. It's more than just legal services; it's strategic business advice.

www.goodmans.ca



Gowlings

Gowlings is a leading international law firm, with over 700 legal professionals. Gowlings' Energy, Infrastructure and Mining Group has a well established and expanding African practice. We represent small, medium and global clients involved in transactions in Africa. Our professionals across our Canadian, London, Moscow and Beijing offices serve as a two-way bridge by assisting African companies to raise capital abroad and by assisting numerous types of clients with their African investments including agreement of contracts and financing of projects. We have relevant experience in both English speaking and Francophone Africa and our commitment is reflected in our headline sponsorship at major African trade fairs. www.gowlings.com

Gowling WLG - launching January 2016

After years of working together, Gowlings and Wragge Lawrence Graham & Co (WLG) recently announced that we are joining forces to create Gowling WLG effective January 2016. With more than 1,400 legal professionals in 18 cities across Canada, the UK, Europe, Asia and the Middle East, Gowling WLG will be a Global 100 law firm from day one. It will also be the first international legal combination co-led by a Canadian firm.



Hatch

Hatch is an employee-owned, multidisciplinary professional services firm that delivers a comprehensive array of technical and strategic services, including Consulting, Information Technology, Engineering, Process Development, and Project and Construction Management to the Mining, Metallurgical, Energy, and Infrastructure sectors. Hatch companies have served clients for over 100 years and have project experience in more than 150 countries around the world. With 10,000 people in over 65 offices, the firm has more than US\$35 billion in projects currently under management.

Clients recognize Hatch for its ability to bridge the gaps between research and innovative technologies, and between engineering and reliable operations. We are particularly known for working with senior client management to develop business strategies; managing and optimizing production; executing projects that involve the scale-up of process technologies; and managing startups, commissioning and ramp-ups.

Hatch delivers unprecedented business results for our clients through a commitment to quality, lower operating costs, more efficient utilization of capital assets, higher standards for safety and risk management, faster startups and continuous performance improvements in all projects and programs. www.hatch.ca



Infrastructure Ontario

Infrastructure Ontario (IO) is a Crown corporation owned by the Province of Ontario that provides a wide range of services to support the Ontario government's initiatives to modernize and maximize the value of public infrastructure and realty. Infrastructure Ontario upholds Ontario's commitment to renew public services and we often do so in cooperation with the private sector.

IO has two divisions and four priorities that deliver results directly to our clients and stakeholders:

Project Delivery

AFP Infrastructure Development

- Manages planning, design, and delivery of major public infrastructure projects

Commercial and Land Development

- Advises government clients to help generate revenue, reduce costs, and create efficiencies in how public services are delivered
- Maximizes the value of the provincially-owned real estate portfolio with the involvement of the private sector

Real Estate and Lending

Real Estate Management

- Manages the Ontario government's real estate portfolio, the second largest and one of the oldest real estate portfolios in Canada

Loan Program

- Dedicated to providing financing solutions to help public sector clients renew infrastructure across Ontario

www.infrastructureontario.ca



McMaster University, School of Engineering

Ranked among the top engineering schools in Canada and worldwide, the Faculty of Engineering plays a key role in helping McMaster University earn its well-deserved reputation as one of Canada's most innovative universities in learning and research. McMaster Engineering has a reputation for innovative programs, cutting-edge research, leading faculty, and aspiring students. It has earned a strong reputation as a centre for academic excellence and innovation. The Faculty has approximately 160 faculty members, along with close to 4,000 undergraduate and about 1000 graduate students. The Faculty attracts approximately \$40 million in annual research funding.

www.eng.mcmaster.ca



MineAfrica Inc.

MineAfrica is a business development, marketing and educational company providing the premier platform for mining companies, service providers and governments to promote themselves to a senior level, Africa focussed financial and natural resources audience. Our programs include 5th Focus on West Africa in London, UK on October 13, 2015, 9th Investing in African Mining in London, UK on November 30, 2015 and our 14th Investing in African Mining in conjunction with the Canada-Southern Africa Chamber of Business 17th Annual African Mining Breakfast in Toronto on March 8, 2016 during PDAC. We also offer educational courses and training programs under our MASTER-MINING brand including our 3-day "Understanding the Mining Industry: From A to Z". In 2010 we launched On the Ground Group to produce our non-African mining investment seminars including our 3rd annual mineLatinAmerica seminar in Toronto on November 17, 2015.

www.mineafrica.com



NEPAD

The New Partnership for Africa's Development (NEPAD) is a flagship socio-economic programme of the African Union (AU). NEPAD's four primary objectives are to eradicate poverty, promote sustainable growth and development, integrate Africa in the world economy and accelerate the empowerment of women.

www.nepad.org



Women in Mining

The Women in Mining Toronto Networking Branch (WIM) is a lively and informal group of over 700 women who work across the spectrum of the mining industry. We meet on the second Wednesday of every month from September to June, over lunch, always with a speaker, and time to network with your mining counterparts.

www.women-in-mining.com



Wragge Lawrence Graham & Co LLP

WLG is a UK-headquartered international law firm with offices in London, Dubai, Moscow, Singapore, Belgium, China, France, Germany, Russia and Monaco and alliances in key jurisdictions, including the USA, Africa, India and Brazil. Home to top-tier projects, finance, real estate, equity capital markets, investment funds, private capital, IP, pensions and construction experts, Wragge Lawrence Graham & Co has 1,300 people, including 770 lawyers. www.wragge-law.com